

## Who We Are:

Alpha Technologies is a verified CVE Service-Disabled Veteran Owned Small Business (SDVOSB), with headquarter offices in Hurricane, WV. Our world class data center is in South Charleston, WV where we provide hosted services for organizations around the United States.

## The Problem We Faced:

As Federal agencies are transitioning their data and other services to the cloud, Alpha Technologies wanted to compete with some of the larger IT firms for this opportunity. To do so we must comply with over 300 strict security controls that must be implemented and maintained. The Federal Risk and Authorization Management Program (FedRAMP) is a government-wide program that provides a standardized approach to security assessment, authorization, and continuous monitoring for cloud products and services.

We knew that our "Alpha Secure Cloud" product was the perfect solution to propose. The challenge we faced as a small business was the lack of financial capital needed for training, new equipment, and preparing our staff for FedRAMP certification.

## The Solution:

Thanks to the staff at Workforce Development Board (WDB), they helped educate us on state opportunities available for training our employees. Using the WDB Incumbent Workers Program we were able to train our administrative and technical staff with the following skill sets: security analysts, network security, facility security and compliance.

Now that our training is complete, we are able to engage with the FedRAMP auditors in order to obtain our certification and look forward to realizing future growth as a proud WV based company.